

Sales Consultant- Leigh

联系人: Jodie

电话:

https://www.photoclassifieds.co.uk/jobs/health-beauty-fitness/sales-consultant-leigh_i6514



地址:

Leigh, Manchester

价格:

Check with seller



Sales Consultant - £14-16k basic - +commission (£20k OTE)We are looking for a bubbly Sales consultant to work as part of a team to promote this new 24 hour gym in Leigh. This exciting new venture is due to open in Autumn 2016 & will commence a pre-sales phase in August.With more than 3000 clubs worldwide, my client is the fastest growing fitness chain globally and this exciting 24/7 gym concept is now growing rapidly in the UK.You will be responsible for presales for the club as well as sales of new memberships, retention of existing members and other general duties as directed by the club manager.You will have specific responsibility forProspecting for new members and dealing with new sales enquiriesUtilising systems and procedures to help achieve sales targetsManaging appointments, conducting facility tours and closing salesGrowing corporate membership through corporate meetings and presentationsDatabase management to aid member retentionDevelopment and promotion of the club and brand generallyAssisting in the development of culture within the clubOperation, maintenance and cleanliness of the clubAdherence to health and safety requirementsYou will have a proven track record of successfully working in a high quality service or sales environment, enjoy working to target and delivering on a consistent basis. You will thrive in a structured sales-driven working environment. You will have excellent communication and interpersonal skills. It would be advantageous if you have already worked within the fitness industry.This is a full-time,



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